Digital Marketing & Employability

Go Digital **ASEAN**





supported by



today

communicating value

MARKETING + DIGITAL TOOLS

complicated

significant

powerful



Marketing is no longer about the stuff that you make, but about the stories you tell.

SETH GODIN



Digital Marketing: Online?

Answer: Both!





advertising digital channels

MARKETING + ELECTRONIC DEVICES

online and offline

DIGITAL OFFLINE MARKETING

Enhanced Offline Marketing

TV Marketing Radio Marketing

Phone Marketing





DIGITAL ONLINE MARKETING

Search Engine Optimisation

Content Marketing Search Engine Marketing

Social Media Marketing Pay-per-click Advertising

Affiliate Marketing



Offline

Difficult to measure

One-way Relationship

Online

Easier to measure

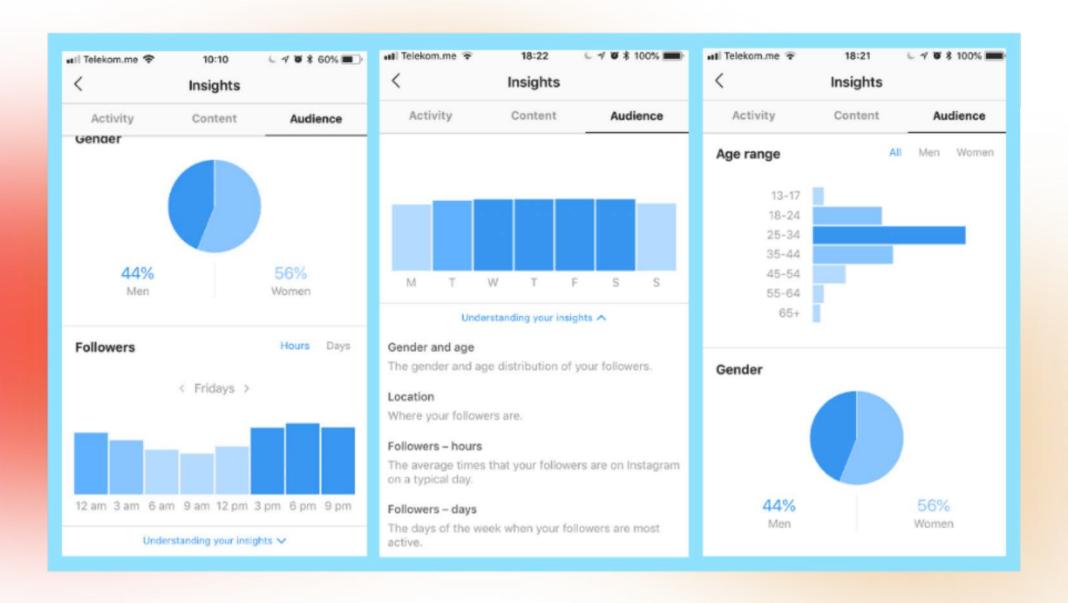
Multiple-way Relationship

ENGAGEMENT

ANALYTICS

TOOLS

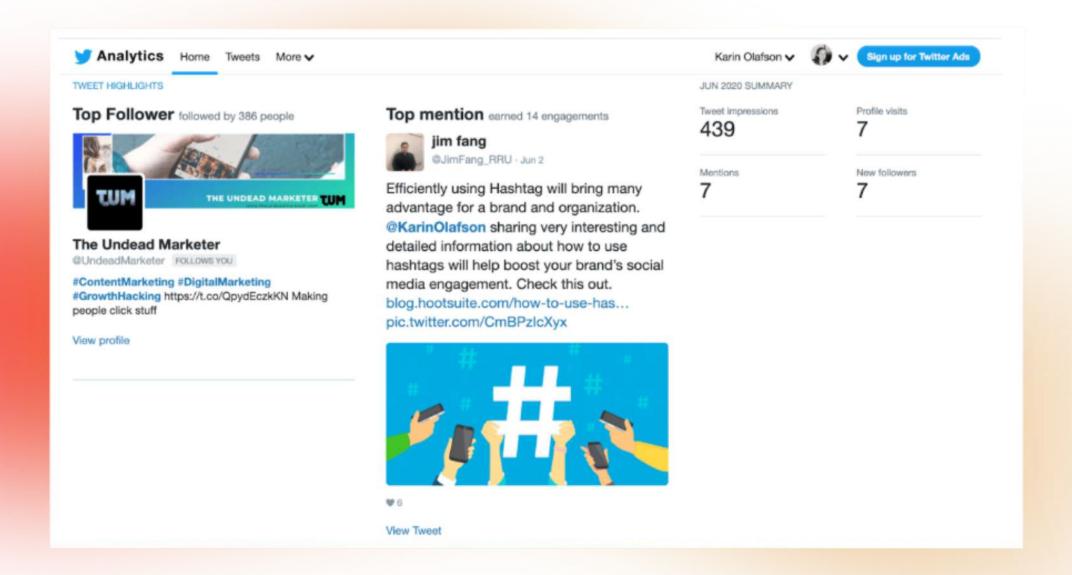














THE DIGITAL MARKETING STRATEGY **CUSTOMER VALUE JOURNEY**





UNDERSTANDING THE STRATEGY









Employability with Digital Marketing

SELF-EMPLOYABILITY PROFESSIONAL BRANDING

One's social accounts and histories make up as virtually digital résumés for their personal brands.

IN CONCLUSION

Diversifying your generation of lead provides more opportunities

The journey of telling your brand's story is a **story-telling process** in itself

Digital marketing clearly benefits both the entrepreneurs and career-seekers

Thank you

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